

# Using Exponential smoothing Models in Forecasting about The Consumption of Gasoline in Iraq

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## Abstract

In this paper, the exponential smoothing approach is used in order to forecast about the consumption of Gasoline in Iraq for the years from ٢٠١٤ to ٢٠٢٤ making use of the data obtained from the Oil Products Distribution Company. In this situation, three methods were applied, namely, Single, Double, and Winters' exponential smoothing. We employ; the mean absolute percentage error (MAPE), the mean absolute deviation (MAD) and mean squared deviation (MSD) as a criterion for compare between these methods. And we conclude that the winters' method is the best according to MAPE and MAD criterion.

**Key Words:** Forecasting , exponential smoothing , Single exponential smoothing , Double exponential smoothing , Winters' exponential smoothing , MAPE(mean absolute percentage error), MAD(mean absolute deviation), MSD(mean squared deviation).

## Introduction

The formulation of exponential smoothing forecasting methods arose in the ١٩٥٠'s from the original work of Brown (١٩٥٩,١٩٦٢) and Holt (١٩٦٠) who were working on creating forecasting models for inventory control systems. One of the basic ideas of smoothing models is to construct forecasts of future values as weighted averages of past observations with the more recent observation carrying more weight in determining forecasts than observations in the more distant past. By forming forecasts based on weighted averages we are using a "smoothing" method. The adjective "exponential" derives from the fact that some of the exponential smoothing models not only have weights that diminish with time but they do so in an exponential way, as in  $\lambda_j = \lambda^j$  where  $-1 < \lambda < 1$  and  $j=1,2,\dots$  represents the specific period in the past.

In this paper a detailed description of the three (ES) methods are presented, namely Single, Double and Winters' exponential smoothing.

### ١- Single Exponential Smoothing (SES)[٣]

This model should be used when the time series data has no trend and no seasonality.

The specific formula for single exponential smoothing is :

$$\hat{y}_{t+1} = \alpha y_t + (1 - \alpha) \hat{y}_t \quad \dots(١)$$

Where

$y_t$  is the actual value for time period  $t$  ,

$\hat{y}_t$  is the forecast value of the variable  $y$  for time period  $t$  ,

$\hat{y}_{t+1}$  is the forecast value for time  $t + 1$  and

$\alpha$  is smoothing constant ( $0 < \alpha < 1$ )

The forecast  $\hat{y}_{t+1}$  is based on weighting the most recent observation with  $y_t$  a weight  $\alpha$  and weighting the most recent forecast  $\hat{y}_t$  with a weight of  $(1 - \alpha)$ .

To state the algorithm, we need an initial forecast, an actual value and a smoothing constant since  $\hat{y}_t$  is not known, we can:

- (i) Set the first estimate equal to the first observation. Thus we can use  $\hat{y}_t = y_t$
- (ii) Use the average of the first five or six observations for the initial smoothed value.

Smoothing constant  $\alpha$  is a selected number between zero and one,  $0 < \alpha < 1$ . When  $\alpha = 1$ , the original and smoothed version of the series are identical. At the other extreme, when  $\alpha = 0$ , the series is smoothed flat. Rewriting the model (١) to see one of the neat things about the (SES) model:

$$\hat{y}_{t+1} - \hat{y}_t = \alpha(y_t - \hat{y}_t) \quad \dots(٢)$$

That is , the new one-step ahead forecast is the previous forecast , partially adjusted by the amount that forecast was in error. Since this expression considers only the one-step-ahead forecasts, it may also be written as :

$$\hat{y}_{t+1} = \hat{y}_t + \alpha e_t \quad \dots(٣)$$

Where residual  $e_t = y_t - \hat{y}_t$  is forecast error for time period  $t$ .

So, the exponential smoothing forecast is the old forecast plus an adjustment for the error that occurred in the last forecast, [٤]. By

continuing to substitute previous forecasting value back to the starting point of the data we get:[٣]

$$\hat{y}_{t+1} = \alpha y_t + (1 - \alpha) \hat{y}_t$$

Thus we can write:

$$\hat{y}_t = \alpha y_{t-1} + (1 - \alpha) \hat{y}_{t-1}$$

Hence,

$$\hat{y}_{t+1} = \alpha y_t + (1 - \alpha) [\alpha y_{t-1} + (1 - \alpha) \hat{y}_{t-1}]$$

$$= \alpha y_t + \alpha (1 - \alpha) y_{t-1} + (1 - \alpha)^2 \hat{y}_{t-1}$$

Resubstituting the value of  $\hat{y}_{t-1}$  we get:

$$\hat{y}_{t+1} = \alpha y_t + \alpha (1 - \alpha) y_{t-1} + \alpha (1 - \alpha)^2 y_{t-2} + \alpha (1 - \alpha)^3 \hat{y}_{t-3}$$

The last formula can be extended as following:

$$\hat{y}_{t+1} = \alpha y_t + \alpha (1 - \alpha) y_{t-1} + \alpha (1 - \alpha)^2 y_{t-2} + \dots + \alpha (1 - \alpha)^{t-2} y_t + \alpha (1 - \alpha)^{t-1} y_1$$

Or

$$\hat{y}_{t+1} = \alpha \sum_{k=0}^{t-1} (1 - \alpha)^k y_{t-k} \quad \dots (٤)$$

Where  $\hat{y}_{t+1}$  is the weighted moving average of all past observations. The series of weights used in producing the forecast  $\hat{y}_{t+1}$  is  $\alpha, \alpha(1 - \alpha), \alpha(1 - \alpha)^2, \dots$ . These weights decline toward zero in an exponential fashion; thus as we go back in the series, each value has a smaller weight in terms of its effect on the forecast.

## ٢- Double Exponential Smoothing

Holt (١٩٥٧) extended single exponential smoothing to linear exponential smoothing to allow forecasting of data with trends. Exponential smoothing with a trend works much like from single smoothing except that the two components must be updated each period, namely, level and trend. The forecast for Double exponential smoothing is found by using two smoothing constants,  $\alpha$  and  $\beta$  (with values between ٠ and ١). The level is a smoothed estimate of the value of the data at the end of each period. The trend is a smoothed estimate of average growth at the end of each period.

The specific formula for this method is:[١]

$$\text{Level} \quad s_t = \alpha y_t + (1 - \alpha) [s_{t-1} + b_{t-1}] \quad , \quad 0 < \alpha < 1 \quad \dots (٥)$$

$$\text{Trend} \quad b_t = \beta (s_t - s_{t-1}) + (1 - \beta) b_{t-1} \quad , \quad 0 < \beta < 1 \quad \dots (٦)$$

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Forecasts are made with the expression:

$$H_{t+m} = S_t + mb_t \quad \dots(\vee)$$

where

$s_t$  is forecast value for period  $t + 1$ , which can be denoted as  $\hat{y}_{t+1}$ ,  $y_t$  is actual value in period  $t$ ,

$\alpha$  smoothing constant for the data  $0 < \alpha < 1$ ,

$s_{t-1}$  forecast value for period  $t$ ,

$b_{t-1}$  is trend,

$\beta$  is smoothing constant for the trend estimate  $0 < \beta < 1$ ,

$m$  is the number of periods ahead to be forecast, and

$H_{t+m}$  is Double forecast value of period  $t + m$ .

Double exponential smoothing is sometimes called "Holt's exponential smoothing" (HES).

### ٣- Winters' Exponential Smoothing

The Winters' model contains three parameters, one for actual data and the other two are for trend and seasonal factors. Four equations can be formulated:[٣]

$$F_t = \alpha(Y_t/S_{t-p}) + (1-\alpha)(F_{t-1} + T_{t-1}) \quad \dots(\wedge)$$

$$S_t = \gamma(Y_t/S_t) + (1-\gamma)(S_{t-p}) \quad \dots(\vartheta)$$

$$T_t = \beta(F_t - F_{t-1}) + (1-\beta)T_{t-1} \quad \dots(\iota)$$

$$W_{t+m} = (F_t + mT_t)S_{t+m-p} \quad \dots(\iota\iota)$$

where

$F_t$  is smoothed value of the level for period  $t$ ,

$F_{t-1}$  is smoothed value for period  $t - 1$ ,

$Y_t$  actual value in period  $t$ ,

$T_t$  trend estimate,

$S_t$  seasonality estimate,

$\alpha$  smoothing constant for the data ( $0 < \alpha < 1$ ),

$\beta$  smoothing constant for trend estimate ( $0 < \beta < 1$ ),

$\gamma$  smoothing constant for seasonality estimate ( $0 < \gamma < 1$ ),

$P$  number of periods in seasonal cycle,

$m$  number of periods ahead to be forecast,

$w_{t+m}$  winters' forecast for  $m$  periods into the future,

There are two main winter's exponential models, depending on the type of seasonality:

(١) **Additive winters' model** a time series with a local linear trend and an additive seasonality can be represented by a model of the form:

$$y_t = \beta_0 + \beta_1 t + S_t + \epsilon_t \quad \dots(12)$$

Where  $S_t$  is the seasonal factor at time t.

$\epsilon_t$  is the denotes a random error term.

(13) **Multiplicative winters' model** a time series with a local linear trend and a multiplicative seasonality can be represented by a model of the form:

$$y_t = (\beta_0 + \beta_1 t) * S_t + \epsilon_t \quad \dots(13)$$

#### 4- Description of Various Forecast Performance Measures

In this section we discuss about the commonly used performance measures and their important properties. Let us assume that  $y_t$   $t=1, 2, \dots, n$  is the actual value,  $f_t$  is the forecasted value,  $e_t = y_t - f_t$  is the forecast error.

##### 4.1 The Mean Absolute Percentage Error (MAPE)[10]

$$\text{This measure is given by } \text{MAPE} = \frac{1}{n} \sum_{t=1}^n \left| \frac{e_t}{y_t} \right| * 100$$

Its important features are:

- This measure represents the percentage of average absolute error occurred.
- It is independent of the scale of measurement, but affected by data transformation.
- It does not show the direction of error.
- MAPE does not panelize extreme deviations.
- In this measure, opposite signed errors do not offset each other.

##### 4.2 The Mean Squared Deviation (MSD)[11]

One of commonly used measure of accuracy of fitted time series values. Is known as mean squared deviation (MSD) which is defined as:

$$\text{MSD} = \frac{\sum_{t=1}^n |y_t - \hat{y}_t|^2}{n} \quad \text{where } y_t \text{ equals the actual value, } \hat{y}_t \text{ equals the}$$

forecast value, and n equals the number of forecasts.

##### 4.3 The Mean Absolute Deviation (MAD)[12]

An alternative measure of accuracy of fitted time series values is known as mean absolute deviation (MAD) which is given by the formula

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$$MAD = \frac{\sum_{t=1}^n |y_t - \hat{y}_t|}{n}$$
 . This measurement is less affected by the outliers than the MSD.

## •- Numerical Example

In this section we use the exponential smoothing models disscussed earlier to analyze the time series for the Gasoline consumption in Iraq from the year ٢٠٠٤ to ٢٠١٣ then try to forecast the values of consumption from ٢٠١٤ to ٢٠٢٤.

MAPE	Parameters			Smoothing Method	
	$\beta$	$\alpha$	$\gamma$		
٠,٤٨٨٠٩١	-	٠,٩٣٩٦١٢	-	Single expon. smooth	
٠,٤٩٧٤٨٦	-	١,٠٣١٦٩	٠,٠٠٩٩٩	Double expon. smooth	
٠,٤٨٥٦٣٧	٠,٢	٠,٢	٠,٢	Multiplicative winters'	winters' expon. smooth
٠,٤٨٣٣١٨	٠,٢	٠,٢	٠,٢	Additive winters'	

Table (١) represents smooth methods which applying use MAPE criterion to choose the best parameters for Gasoline series.

MAD	Parameters			Smoothing Method	
	$\beta$	$\alpha$	$\gamma$		
٠,٠٦٤٢٩٤	-	٠,٩٣٩٦١٢	-	Single expon. smooth	
٠,٠٦٥٥٣١	-	١,٠٣١٦٩	٠,٠٠٩٩٩	Double expon. smooth	
٠,٠٦٣٨٥٩	٠,٢	٠,٢	٠,٢	Multiplicative winters'	winters' expon. smooth
٠,٠٦٣٥٤١	٠,٢	٠,٢	٠,٢	Additive winters'	

Table (٢) represents smooth methods which applying use MAD criterion to choose the best parameters for Gasoline series.

MSD	Parameters			Smoothing Method	
	$\beta$	$\alpha$	$\gamma$		
٠,٠٠٦٢٨٦	-	٠,٩٣٩٦١٢	-	Single expon. smooth	
٠,٠٠٦٥٤٥	-	١,٠٣١٦٩	٠,٠٠٩٩٩	Double expon. smooth	

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٠,٠٠٦٧٧٦	٠,٢	٠,٢	٠,٢	Multiplicative winters'	winters' expon. smooth
٠,٠٠٦٨٥٦	٠,٢	٠,٢	٠,٢	Additive winters'	

Table (٣) represents smooth methods which applying use MSD criterion to choose the best parameters for Gasoline series.

Period	Forecast Value	Forecast Period , $\alpha = ٠,٥$	
		Lower	Upper
١٢١	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٢٢	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٢٣	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٢٤	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٢٥	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٢٦	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٢٧	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٢٨	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٢٩	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣
١٣٠	١٣,٣٠٣٨	١٣,١٤٦٣	١٣,٤٦١٣

Table(٤) represents forecast value for Gasoline series consumption by using single exponential method .

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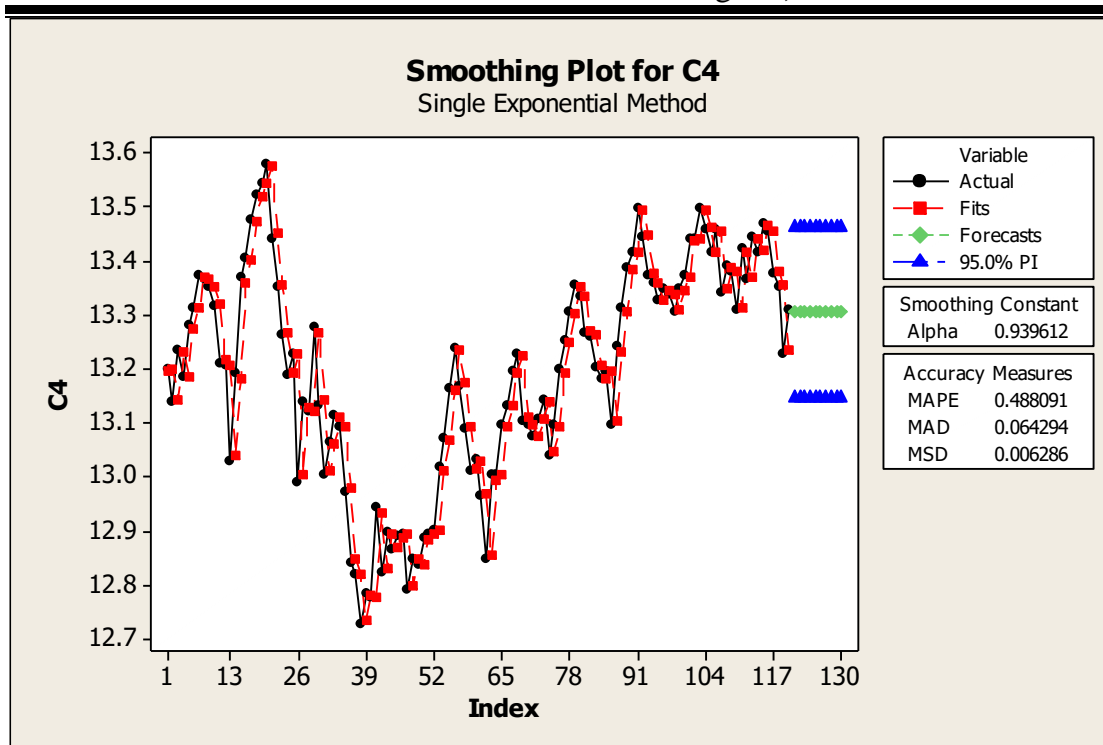


Figure (١) refers to single exponential for Gasoline series with  $\alpha=0.939612$

Period	Forecast Value	Forecast Period , $\alpha = 0.9$	
		Lower	Upper
١٢١	١٣,٣٠٩٩	١٣,١٤٩٣	١٣,٤٧٠٤
١٢٢	١٣,٣٠٨٨	١٣,٠٥٨٣	١٣,٥٥٩٣
١٢٣	١٣,٣٠٧٦	١٢,٩٦٣٠	١٣,٦٥٢٣
١٢٤	١٣,٣٠٦٥	١٢,٨٦٦٢	١٣,٧٤٦٩
١٢٥	١٣,٣٠٥٤	١٢,٧٦٨٧	١٣,٨٤٢١
١٢٦	١٣,٣٠٤٣	١٢,٦٧٠٨	١٣,٩٣٧٨
١٢٧	١٣,٣٠٣٢	١٢,٥٧٢٦	١٤,٠٣٣٧
١٢٨	١٣,٣٠٢٠	١٢,٤٧٤٤	١٤,١٢٢٧
١٢٩	١٣,٣٠٠٩	١٢,٣٧٦٠	١٤,٢٢٥٩
١٣٠	١٣,٢٩٩٨	١٢,٢٧٧٥	١٤,٣٢٢١



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Table(°) represents forecast value for Gasoline series consumption by using Double exponential method .

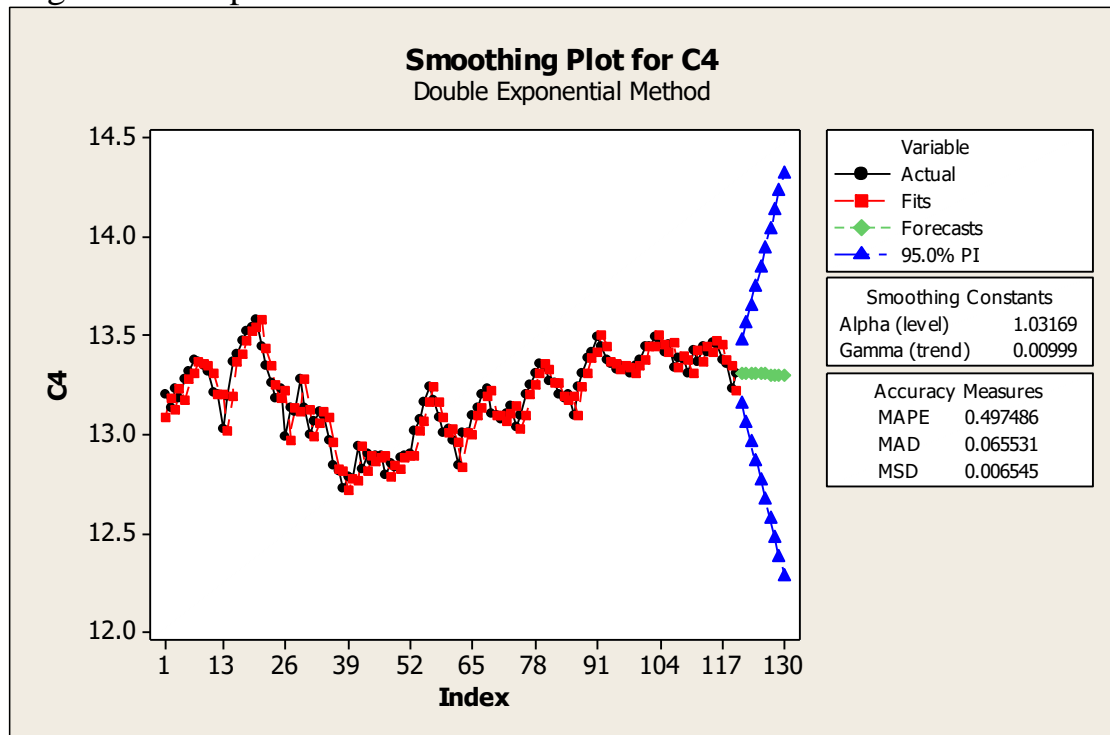


Figure (٢) refers to Double exponential for Gasoline series with  $\alpha=1,03169$  and  $\gamma=0,00999$

Period	Forecast Value	Forecast Period , $\alpha = 0,0$	
		Lower	Upper
١٢١	١٣,٢٥١٥	١٣,٠٩٥١	١٣,٤٠٨٠
١٢٢	١٣,١٦٧٦	١٣,٠٠٨٧	١٣,٣٢٦٥
١٢٣	١٣,٢٤٧٤	١٣,٠٨٥٨	١٣,٤٠٩١
١٢٤	١٣,٢٤٦١	١٣,٠٨١٥	١٣,٤١٠٧
١٢٥	١٣,٣٢٤١	١٣,١٥٦٢	١٣,٤٩٢٠
١٢٦	١٣,٣١٢١	١٣,١٤٠٧	١٣,٤٨٣٥
١٢٧	١٣,٣٥٠٥	١٣,١٧٥٤	١٣,٥٢٥٦
١٢٨	١٣,٣٣٣٨	١٣,١٥٤٧	١٣,٥١٢٨
١٢٩	١٣,٢٦٥٣	١٣,٠٨٢٢	١٣,٤٤٨٥
١٣٠	١٣,٢٤٢٦	١٣,٠٥٥٢	١٣,٤٣٠١

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Table(٦) represents forecast value for Gasoline series consumption by using Winters' exponential method , (Multiplicative Method).

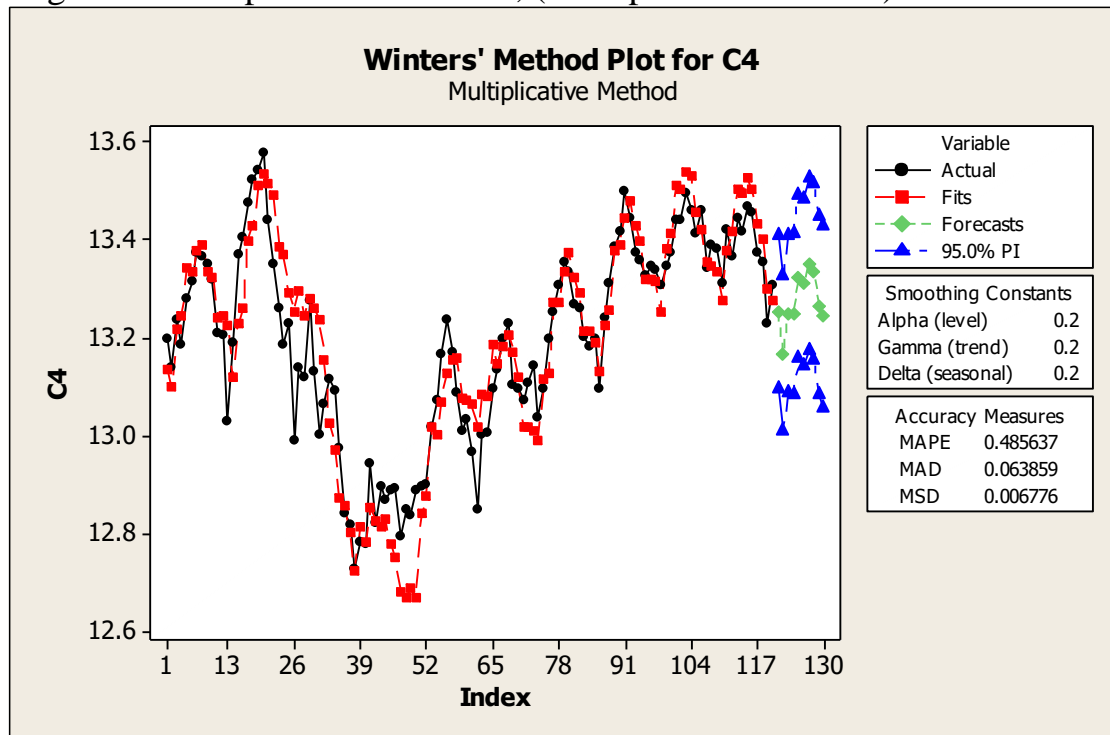


Figure (٣) refers to winters method (Multiplicative Method ) for Gasoline series with  $\alpha=0.2$  ,  $\beta=0.2$  and  $\gamma=0.2$

Period	Forecast Value	Forecast Period , $\alpha = 0.2$	
		Lower	Upper
١٢١	١٣,٢٥٣٠	١٣,٠٩٧٣	١٣,٤٠٨٦
١٢٢	١٣,١٦٩٨	١٣,٠١١٧	١٣,٣٢٧٩
١٢٣	١٣,٢٤٩٧	١٣,٠٨٨٩	١٣,٤١٠٥
١٢٤	١٣,٢٤٨٦	١٣,٠٨٤٨	١٣,٤١٢٤
١٢٥	١٣,٣٢٦٤	١٣,١٥٩٣	١٣,٤٩٣٤
١٢٦	١٣,٣١٤٧	١٣,١٤٤٢	١٣,٤٨٥٢
١٢٧	١٣,٣٥٣٣	١٣,١٧٩١	١٣,٥٢٧٥
١٢٨	١٣,٣٣٦٤	١٣,١٥٨٢	١٣,٥١٤٥
١٢٩	١٣,٢٦٧٥	١٣,٠٨٥٣	١٣,٤٤٩٨
١٣٠	١٣,٢٤٤٦	١٣,٠٥٨١	١٣,٤٣١١

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Table(V) represents forecast value for Gasoline series consumption by using Winters' exponential method , (Additive Method).

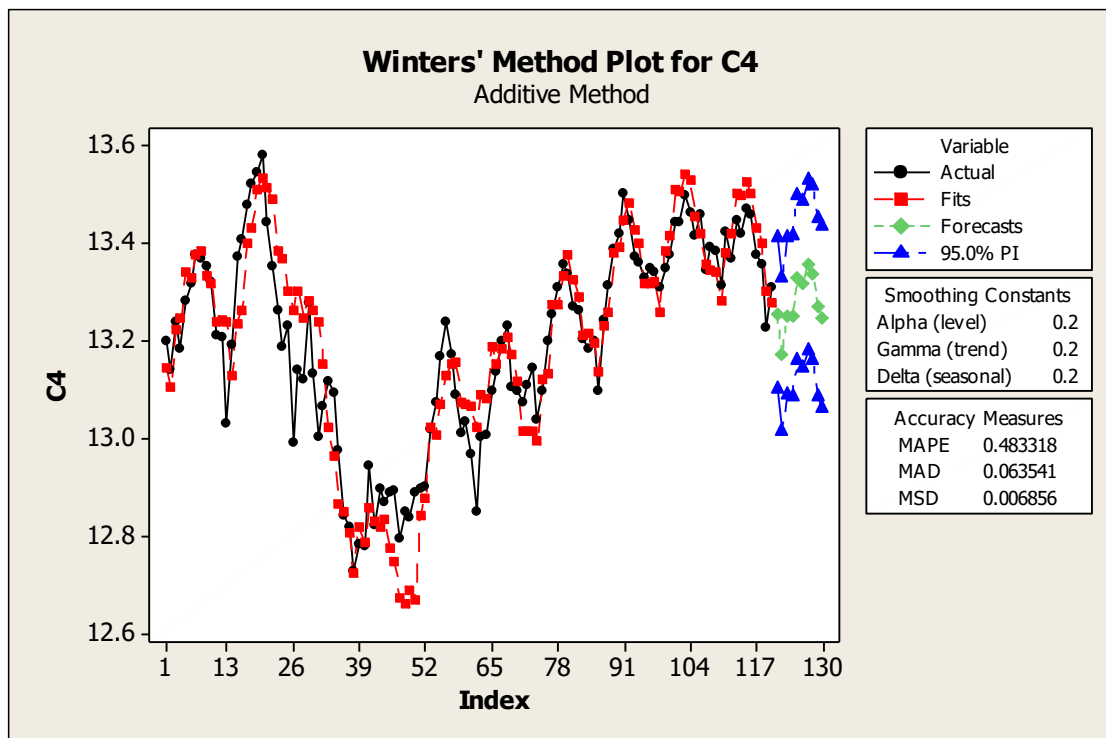


Figure (٤) refers to winters method (Additive Method ) for Gasoline series with  $\alpha=0.2$  ,  $\beta=0.2$  and  $\gamma=0.2$

## ٦- Conclusion

By applying MAPE, MAD as measures of performance we conclude that the additive Winters' Method is the best while the Single exponential smoothing is the best when the measurement MSD was applied.

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## أستخدام نماذج التمهيد الأسّي للتنبؤ باستهلاك مادة البنزين في العراق

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### الخلاصة

في هذا البحث , تم أستخدام أسلوب التمهيد الأسّي للتنبؤ باستهلاك مادة البنزين في العراق للسنوات من ٢٠١٤-٢٠٢٤ بأستخدام بيانات تم الحصول عليها من شركة توزيع المنتجات النفطية. وفي هذا الصدد تم أستخدام ثلاثة طرق هي التمهيد الأسّي البسيط , التمهيد الأسّي المزدوج وطريقة ونترز للمتسلسلات الموسمية وقد أعتمدت المعايير MAPE, MAD, MSD لغرض المقارنة بين هذه الطرق وقد أستنتجنا أن طريقة ونترز هي الأفضل بأستخدام المعيار . MAD, MAPE

**الكلمات المفتاحية:** التنبؤ، التمهيد الأسّي ، التمهيد الأسّي البسيط، التمهيد الأسّي المزدوج، التمهيد الأسّي بواسطة ونترز للمتسلسلات الموسمية MAPE(متوسط النسبة المطلقة للخطأ)، MAD(متوسط القيمة المطلقة للخطأ)، MSD(متوسط مربعات الانحرافات ) .